



Effects of Social Exclusion and Affect-Regulation Drinking Motives on Implicit Alcohol-Related Cognitions

Jorge S. Martins¹, Kristen P. Lindgren², M. Lynne Cooper¹, & Bruce D. Bartholow¹
¹University of Missouri-Columbia ²University of Washington

BACKGROUND

Humans have a fundamental need to belong to and feel included in valued social groups. Substantial research demonstrates that threats to this fundamental need can have innumerable negative consequences.

Past research also demonstrates that threats to this fundamental need to belong and feel socially connected to others can trigger maladaptive coping-related behaviors, including alcohol abuse and drug use.

However, little is known concerning processes that might explain these effects of threats to social belongingness on alcohol use and abuse behaviors. In the current project, it is hypothesized that the emerging stronger approach tendencies towards alcohol-related cues and implicit alcohol-related cognitions after threats to the fundamental need to belong may constitute one mechanism by which these threats lead to maladaptive drinking behaviors.

The current project examines whether threats to the need to belong lead to stronger behavioral action tendencies toward alcohol cues and implicit alcohol-related cognitions, and whether drinking motives are associated differently with implicit alcohol-related cognitions when threats to the need to belong are present (i.e., social exclusion) versus when they are not (i.e., social inclusion).

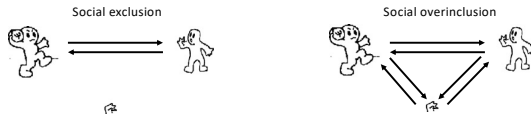
Hypotheses:

- Enhancement-specific motives will be positively associated with approach motivational bias for alcohol cues and implicit alcohol-related cognitions among individuals assigned to the overinclusion condition but not among those assigned to the exclusion condition.
- Coping-specific motives will be positively associated with approach motivational bias for alcohol cues and implicit alcohol-related cognitions among individuals assigned to the exclusion condition but not among those assigned to the overinclusion condition.

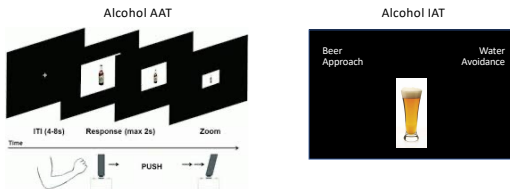
METHOD

The final sample included data from 417 participants (235 females; 89% White; 18-38 years-old). Participants completed the experiment under one of two experimental conditions: social overinclusion or social exclusion. Participants also completed several individual differences measures, including drinking motives, which were used to test moderator hypotheses.

Cyberball game (Williams et al., 2002)



After the Cyberball game, participants completed the Alcohol Approach-Avoidance Task (AAT) (Wiers et al., 2009) and the Alcohol-Approach Implicit Association Task (IAT; Ostafin & Palfai, 2006) to measure implicit alcohol-related cognitions.



Finally, participants completed an online survey, including among others:

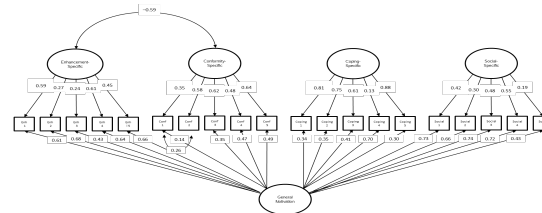
- Drinking Motives Questionnaire-Revised (Cooper, 1994) – enhancement and coping motives
- Need Threat Scale (Beest & Williams, 2006) – fundamental needs (belongingness, self-esteem, control, and meaningful existence).

RESULTS

Descriptive Statistics and Manipulation Checks as a Function of Experimental Condition

	Social exclusion	n	Overinclusion	n	Effect size	95%	Significance test	p value
Demographics								
Gender (Female %)	48.38	222	52.28	259	-0.18	[-.37, .02]	<i>F</i> (1, 479) = 2.76	.600
Age (M years)	22.56	252	22.89	258	-0.03	[-.12, .07]	<i>F</i> (1, 510) = 0.24	.628
Race (White %)	78.97	374	84.67	359	-0.14	[-.31, .03]	<i>F</i> (1, 731) = 1.37	.244
Manipulation Checks								
Do you feel excluded when you included by the other players during the game?	2.18 (1.47)	248	1.78 (1.21)	358	0.40	[.33, .46]	<i>F</i> (1, 606) = 16.27	<.001
Do other players ever exclude or ostracize you during the game?	2.66 (1.61)	248	1.81 (1.26)	358	0.85	[.78, .92]	<i>F</i> (1, 606) = 50.24	<.001
What percentage of friends do you think you received during the Cyberball game?	6.82 (1.15)	248	10.15 (1.51)	357	-0.33	[-.37, -.29]	<i>F</i> (1, 605) = 11.14	<.001
Enhancement-Specific Motives								
Overall Mean	2.95 (1.25)	248	3.13 (1.37)	359	-0.18	[-.33, -.03]	<i>F</i> (1, 607) = 16.25	<.001
Control	3.00 (1.00)	248	3.18 (1.30)	359	-0.18	[-.33, -.03]	<i>F</i> (1, 607) = 16.25	<.001
Alcohol	2.90 (1.26)	248	3.07 (1.36)	359	-0.17	[-.32, -.02]	<i>F</i> (1, 607) = 16.25	<.001
Meaningful existence	2.76 (1.40)	248	3.07 (1.41)	359	-0.31	[-.36, -.26]	<i>F</i> (1, 607) = 16.25	<.001
Self-esteem	2.89 (1.22)	248	3.15 (1.36)	359	-0.26	[-.41, -.11]	<i>F</i> (1, 607) = 16.25	<.001
Control								
Overall Mean	1.66 (0.68)	247	1.51 (0.71)	358	0.15	[.01, .29]	<i>F</i> (1, 605) = 2.08	.152
Control	1.66 (0.68)	247	1.51 (0.71)	358	0.15	[.01, .29]	<i>F</i> (1, 605) = 2.08	.152
Alcohol	1.66 (0.68)	247	1.51 (0.71)	358	0.15	[.01, .29]	<i>F</i> (1, 605) = 2.08	.152
Alcohol-Related Cognitions								
Approach bias	2.83 (1.40)	248	1.58 (0.90)	359	1.25	[1.11, 1.42]	<i>F</i> (1, 607) = 16.25	<.001
Control	1.78 (0.82)	248	1.78 (0.82)	359	0.00	[-.15, .15]	<i>F</i> (1, 607) = 0.00	.954
Alcohol	3.00 (1.00)	248	1.58 (0.90)	359	1.42	[1.41, 1.47]	<i>F</i> (1, 607) = 16.25	<.001
Implicit association	2.17 (0.75)	248	1.47 (0.62)	359	0.70	[.63, .77]	<i>F</i> (1, 607) = 16.25	<.001
Alcohol-Approach IAT	11.08 (48.2)	250	-5.08 (37.48)	351	-0.18	[-.44, .08]	<i>F</i> (1, 601) = 1.62	.207
AAT	17.72 (18.40)	250	-4.28 (16.26)	351	-0.47	[-.68, -.26]	<i>F</i> (1, 601) = 16.25	<.001
Implicit association	14.62 (18.40)	250	-2.14 (16.70)	351	-0.24	[-.45, -.03]	<i>F</i> (1, 601) = 16.25	<.001
Alcohol-Approach IAT	-0.10 (0.70)	250	-0.10 (0.91)	351	0.01	[-.10, 0.12]	<i>F</i> (1, 601) = 0.01	.927

Confirmatory Factor Analysis – Testing the Structure of Drinking Motives (Lac & Donaldson, 2016; 2017)



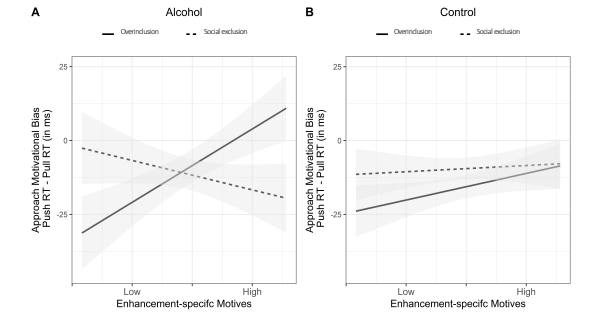
Model fit: $\chi^2(149) = 345.62, p < .01, CFI = .95, TLI = .93, RMSEA = .06, RMSEA 90\% CI [0.05-0.06], SRMR = .05$.

Hierarchical Regression Model Predicting Alcohol-Related Behavioral Action Tendencies (Alcohol AAT)

	B	SE B	95% CI	β	t	p	ΔR^2
Step 1 – Covariates							.328*
Sex (1 = Females; 0 = Males)	-5.32	5.98	[-17.07, 6.43]	-.04	-.89	.374	
Age (in years)	.15	1.99	[-3.75, 4.05]	.003	.08	.940	
Race (1 = White; 0 = Other)	10.70	7.53	[-4.25, 25.31]	.08	1.42	.156	
Need satisfaction index	-2.7	1.92	[-4.05, 3.51]	-.006	-.34	.883	
Nonalcohol AAT scores	.56	.04	[.48, .65]	.58	13.48	<.001	.004
Step 2 – Main effects							
Coping-specific motives	5.64	4.03	[-2.27, 13.56]	.06	1.40	.163	
Enhancement-specific motives	-.02	4.67	[-9.21, 9.16]	-.001	-.005	.996	
Condition (0 = overinclusion; 1 = exclusion)	-6.88	9.40	[-25.38, 11.60]	-.05	-0.72	.466	
Step 3 – Two-way interactions							.033*
Coping-specific motives × Condition	-7.52	8.05	[-23.55, 8.32]	-.06	-.93	.351	
Enhancement-specific motives × Condition	-24.52	0.32	[-42.84, -6.19]	-.15	-2.63	.009	

Hierarchical Regression Model Predicting Implicit Alcohol Cognitions (Alcohol-Approach IAT D)

	B	SE B	95% CI	β	t	p	ΔR^2
Step 1 – Covariates							.057*
Sex (1 = Females; 0 = Males)	-.09	.03	[-.15, .04]	-.17	-3.34	.001	
Age (in years)	.01	.01	[-.01, .03]	.04	.81	.421	
Race (1 = White; 0 = Other)	.02	.04	[-.05, .09]	.03	.59	.555	
Need satisfaction index	.02	.01	[.004, .04]	.12	2.41	.016	
Step 2 – Main effects							.01
Coping-specific motives	.04	.02	[-.001, .07]	.09	1.99	.060	
Enhancement-specific motives	-.02	.02	[-.02, .06]	-.05	-.95	.345	
Mood-induced condition (0 = overinclusion; 1 = exclusion)	-.01	.04	[-.08, .10]	-.02	-.23	.822	
Step 3 – Two-way interactions							.02
Coping-specific motives × Mood-induced condition	.01	.04	[-.07, .08]	.02	.24	.815	
Enhancement-specific motives × Mood-induced condition	.04	.04	[-.05, .12]	.06	.84	.401	



The Enhancement-specific motives × Condition interaction was significant ($\beta = -15, p = .009$) for alcohol approach bias scores, but not for nonalcohol (or control) approach bias scores.

CONCLUSIONS

- Compared to participants who were overincluded, participants who were excluded reported significantly lower feelings of belongingness, sense of control, self-esteem, and meaningful existence.
- No statistically significant difference was found in approach motivational tendencies towards alcohol cues between the two experimental conditions. However, those assigned to the overinclusion condition showed higher implicit alcohol-related cognitions compared to those assigned to the social exclusion condition.
- Drinking motives did not interact with experimental condition in predicting implicit alcohol-related cognitions (indexed by alcohol IAT scores).
- Enhancement-specific motives interacted with experimental condition in predicting approach motivational bias towards alcohol cues (indexed by alcohol AAT scores). This significant interaction was driven by a positive association between enhancement-specific and AAT scores among individuals assigned to the overinclusion condition ($\beta = .10, p = .075$), accompanied by a negative association among those assigned to the social exclusion condition ($\beta = -.12, p = .054$).

REFERENCES

Cooper, M. L. (1994). Motivations for alcohol use among adolescents: Development and validation of a four-factor model. *Psych Assess*, 6, 117-128.

Lac, A., & Donaldson (2017). Comparing the predictive validity of the four-factor and five-factor measurement structures of the drinking motives questionnaire. *Drug Alcohol Depend*, 181, 108-115.

Lac, A., & Donaldson (2017). Higher-order and bifactor models of the drinking motives questionnaire: Examining competing structures using confirmatory factor analysis. *Assessment*, 24, 222-231.

Ostafin, B., & Palfai, T. (2006). Compelled to consume: The Implicit Association Test and automatic alcohol motivation. *Psych Addict Behav*, 20, 322-327.

Van Beest, I., & Williams, K. (2006). When inclusion costs and ostracism pays, ostracism still hurts. *J Pers Soc Psychol*, 91, 918-928.

Wiers, R., Rinck, M., Dicus, M., & Wildenberg, E. (2009). Relatively strong automatic appetitive action-tendencies in male carriers of the OPRM1 G-allele. *Genes, Brain and Behav*, 8, 101-106.

Williams, K. D., Govan, C. L., Croker, V., Tynan, D., Cruickshank, M., & Lam, A. (2002). Investigations into differences between social- and cyberostracism. *Group Dyn Theor Res Pract*, 6, 65-77.